



Federal Ministry
for Economic Affairs
and Energy

giz Deutsche Gesellschaft
für Internationale
Zusammenarbeit (GIZ) GmbH

Certificate

Fit for Partnership with Germany

Ms Olena Tutova

has successfully participated in the

Manager Training Programme of the
German Federal Ministry for Economic Affairs and Energy
with Ukraine

from 28th October – 22nd November 2019 in Germany.

The programme with focus on Energy Efficiency in the Industry was carried out by the German business training centre ARGE Conoscope – Cefe International.

The Manager Training Programme is funded by the Federal Ministry for Economic Affairs and Energy of the Federal Republic of Germany.

The Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH is the general manager and coordinator of the programme.

Bonn, November 2019


Anne Jach-Kemps

Senior Project Manager
Deutsche Gesellschaft für
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Jörg Schreiber

Project Manager
Deutsche Gesellschaft für
Internationale Zusammenarbeit (GIZ) GmbH



Competencies

Fit for Partnership with Germany

The participant has taken part in the Manager Training Programme and deepened the competencies in the following areas:

Business Administration

1. Basics in Leadership
2. Human Resource Management
3. Quality Management
4. Marketing, Logistics
5. Innovation, Change Management
6. International Project Management
7. Global Business Process Management

Foreign Economic Cooperation

8. Intercultural Management
9. Presentation of home company
10. Searching for international partners
11. Negotiations with international partners
12. Preparation of request and development of a draft contract
13. Preparation of business idea and business plan
14. Basics of German economy

The participant was trained in above mentioned topics, exchanged experiences with German managers and negotiated business cooperation with German companies.

The participant passed a final examination consisting of a multiple choice test and the elaboration and presentation of a cooperation project.